PSO Delivery Group

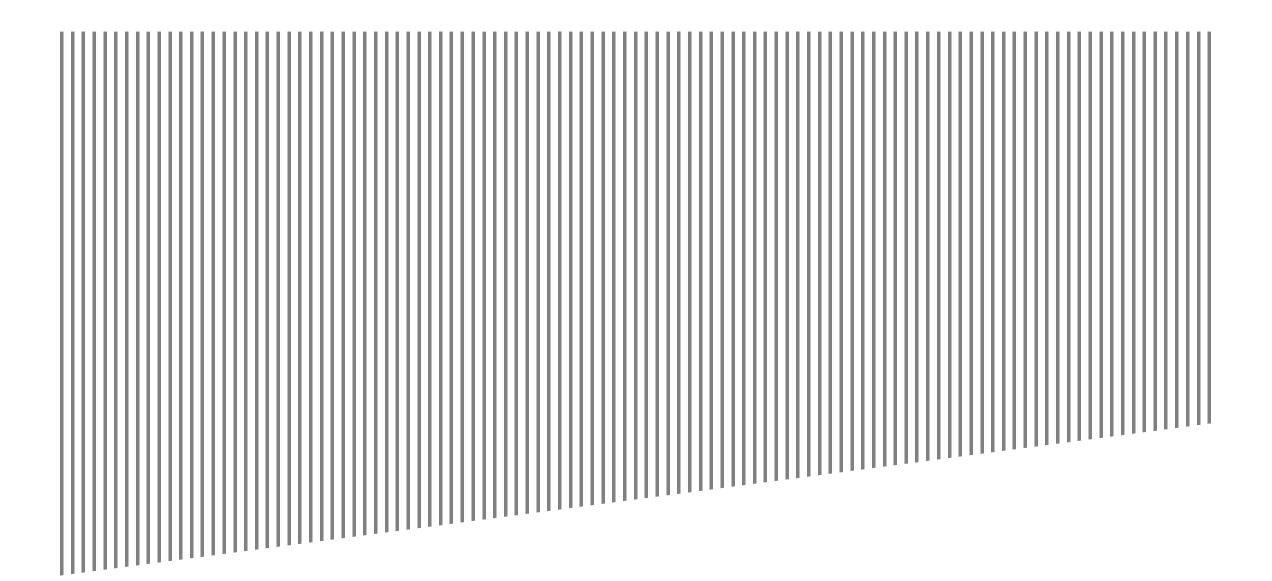
PSO & UKPA SLT Briefing on 10/01/17

DRAFT

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1) Strategic framework



NPSO Purpose

The NPSO will support a vibrant UK economy by enabling a competitive payments industry through the provision of robust, resilient, collaborative retail payment services, rules and standards for the benefit of all participants and end users

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Robust & Resilient

End-User Focused

Agile & Innovative

Accessible

Efficient

Excellence in People

Strategic Objectives

The NPSO will support a vibrant UK economy by enabling a competitive payments industry through the provision of robust, resilient, collaborative retail payment services, rules and standards for the benefit of all participants and end users

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Ensuring the continued relevance, competitiveness and usefulness of the services we provide as part of the UK payments ecosystem

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Acting as a catalyst for change in the payments industry – realizing opportunities; addressing threats; and supporting industry-wide initiatives

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Efficient

Ensuring that our payments services remain economically efficient and sustainable, while enabling competition in both upstream and downstream services

Excellence in People

Attracting and retaining talented leaders and people who can deliver on our culture, principles and values

- Rationale

Underpinned by fairness and transparency in all our stakeholder interactions

Detailed objectives – based on the needs identified by the payments strategy forum and current objectives of the PSOs (1/2)

Robust and Resilient

- Operate with exemplary governance and meet or exceed regulatory standards and obligations
- Assess and mitigate operational risks to the end-to-end flow of payments across the ecosystem, including but not limited to the core infrastructure
- Assess and mitigate financial and technological risks between participants and between participants and the NPSO

Strategic subobjectives

- Avoid payment and liquidity risk and manage systemic risks arising in the retail payments systems to give payment certainty
- ► Protect the interests of all participants and endusers, delivering excellence in information security and striving to protect against financial and cyber crime
- Help enable PSPs to deliver services which are safe and secure ensuring the integrity of payments

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End-User Focused

- Offer a level of control, assurance, security and visibility for end users that helps to instill confidence and protect from fraud
- Be collaborative and responsive in order to ensure that payments services operate in line with continually evolving end-user expectations
- Leverage anonymized collective data for the benefit of end users and broader society without compromising end user data privacy
- Operate a governance model for business as usual and change that effectively considers participant and end-user needs and perspectives
- Catalyze and lead collaborative innovation, including new products for the benefit of consumers and the economy

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Agility & Innovation

- Provide world class payments services to the UK market whilst also being at the forefront of global payment developments
- Be a catalyst for payments related innovation and opportunities to enable greater competition in the market and improve services for participants and end-users
- Pro-actively identify and pre-empt threats to our existing payment services
- Have the financial and operational capacity and capability to effectively manage and deliver on our strategic, regulatory and discretionary change priorities
- Demonstrate effective decision making within a robust change governance framework

Detailed objectives – based on the needs identified by the payments strategy forum and current objectives of the PSOs (2/2)

Accessible

- Manage well-defined and easy to understand standards and rules for access to the payment systems that we are responsible for
- ► Ensure that our participation criteria, technology requirements, rules and procedures and assurance requirements achieve the right balance between: offering sufficient simplicity of access to encourage competition and new entrants; and maintaining our underlying financial stability duties and the integrity and rigour of access controls and management in place for existing participants

Strategic subobjectives

- Provide effective support to those considering and/or progressing new participant status
- Collaborate with PSPs, aggregators and FinTechs seeking to innovate and develop payments services and businesses in the UK
- Ensure our systems are designed to facilitate interoperability with global payment and currency exchange systems

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Efficient

- Maximize economic efficiency through fault-free and cost-effective handling of different types and increasing volumes of payments through our infrastructure
- Operate a sustainable financial model built upon fair and equitable cost recovery for business as usual service run costs, aligned wherever possible to underlying cost drivers
- Operate an effective model for research and innovation
- Leverage third party expertise and capabilities where it makes commercial and operational sense and effectively source services to contribute to efficiency
- Maximize the cost efficiency and flexibility of the payments platform operations through the application of robust procurement and vendor selection, governance and management processes

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Excellence in People

- ▶ Foster strong and effective leadership
- Attract, develop and retain the talent required to both deliver exceptional standards of service to participants and end-users and be an enabler of innovation in the payments market
- Deliver an inclusive, collaborative and high performance culture where employees can fulfil their potential
- Reward and manage our employees in a fair and transparent way
- Proactively and effectively contribute to and collaborate on pan-industry initiatives

objectives

Strategic sub-

NPSO stakeholder ecosystem

DRAFT - FOR DISCUSSION

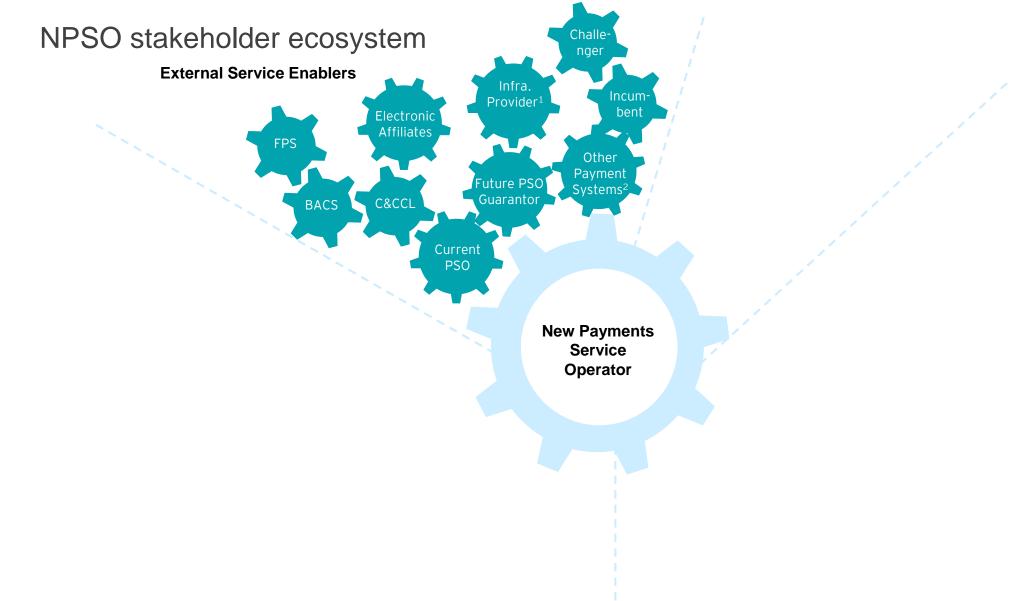
Key:

PSO: Payment Service Operator C&MA: Competition & Markets

Authority

JML: Joint Money Laundering PSP: Payment Service Providers JMLIT: JML Intelligence Taskforce UKFFA: UK Financial Fraud Action TPA: Tech Providers/ Aggregators

New Payments Service Operator



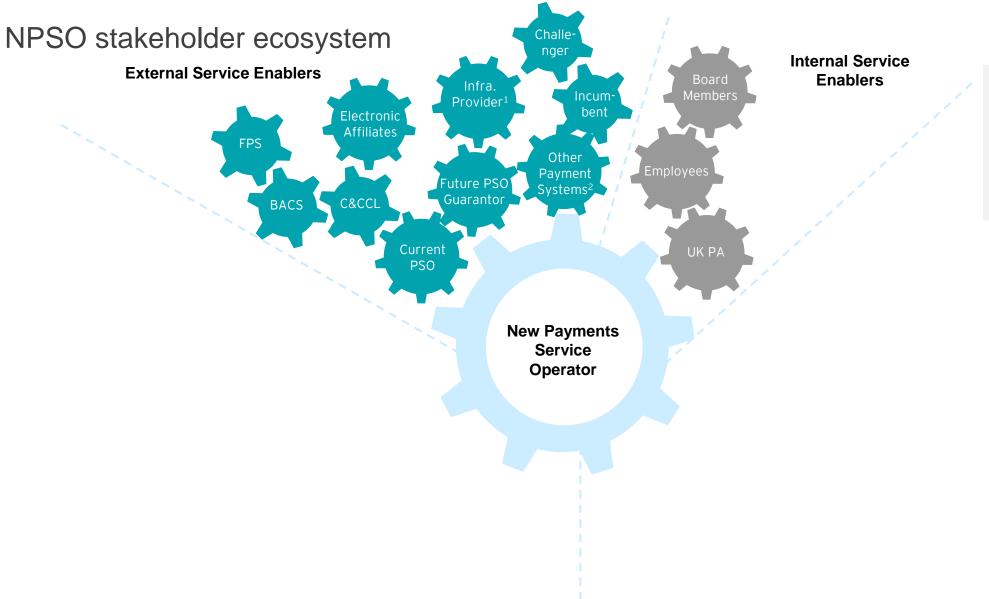
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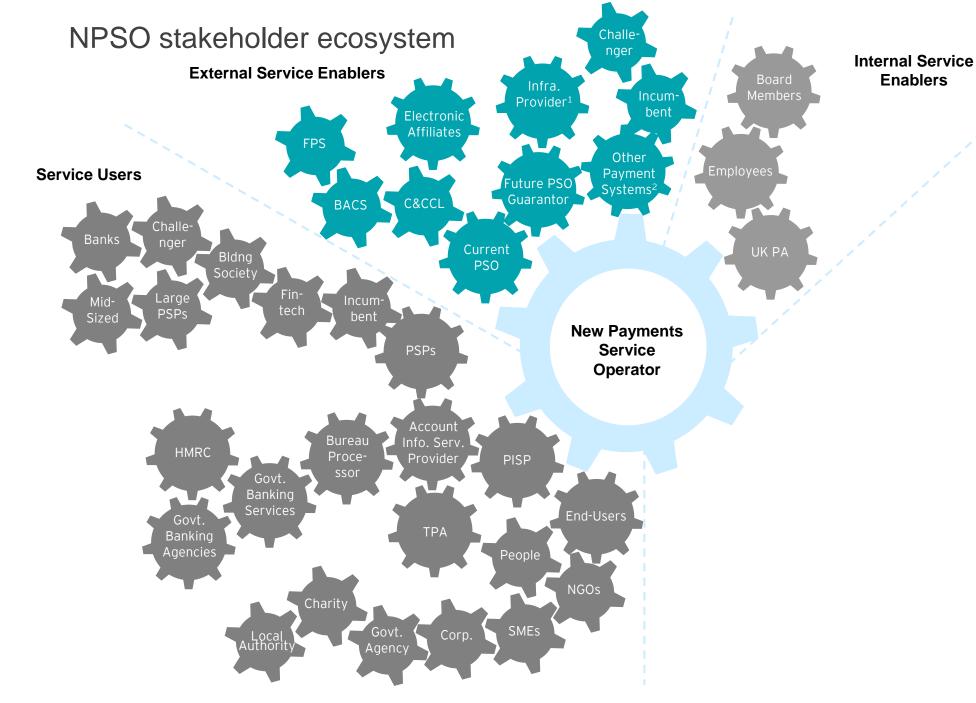
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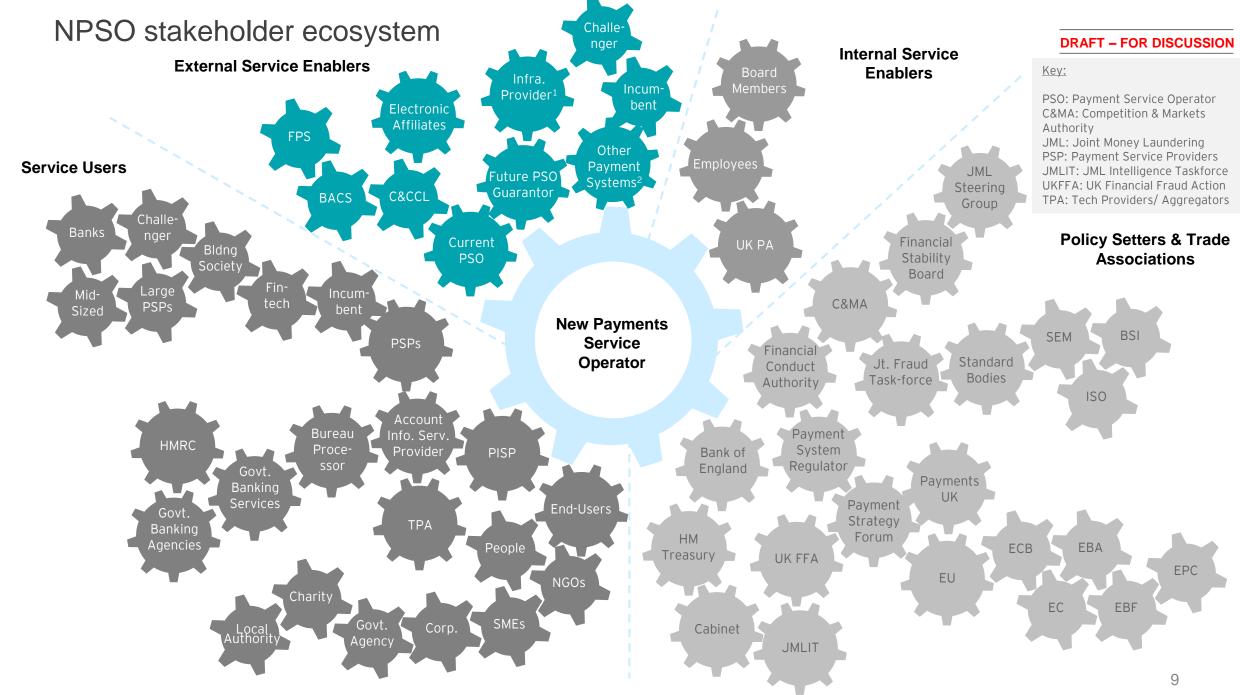


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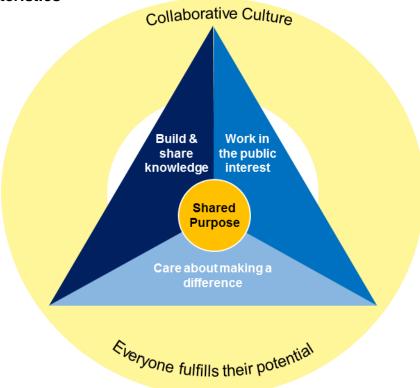


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Characteristics

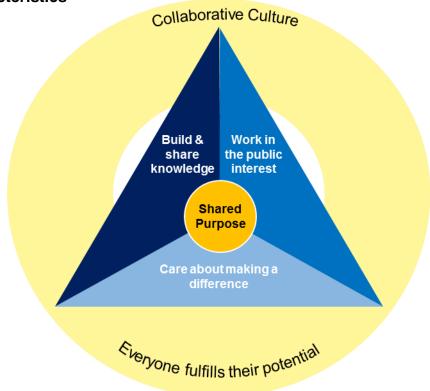
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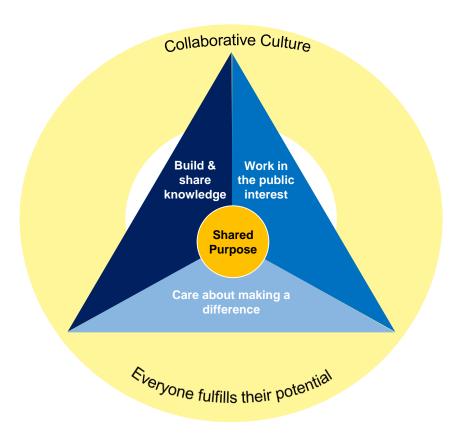


We have a collaborative culture where everyone fulfils their potential and we:

- ▶ Embrace our shared purpose: A shared purpose within and across all participants in the retail payments industry in aid of a vibrant and globally competitive UK economy.
- ▶ Work in the public interest: We focus on the needs and interests of all consumers across the user spectrum.
- ▶ Rigorously build and share knowledge: we foster a culture of inclusivity and collaborative thinking in order to facilitate knowledge sharing within the payments ecosystem. We shape international standards through leadership and thought leadership.
- ► Care about making a difference: We attract employees that care about making a difference and enable them to fulfill their potential as individuals and as leaders.

NPSO culture, principles and values: Inviting your inputs

Input from this group is welcome to further develop the NPSO culture, principles and values.

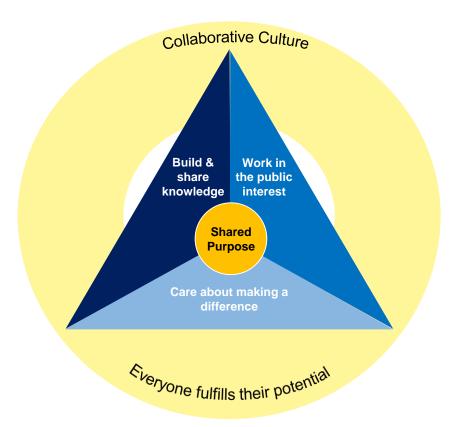


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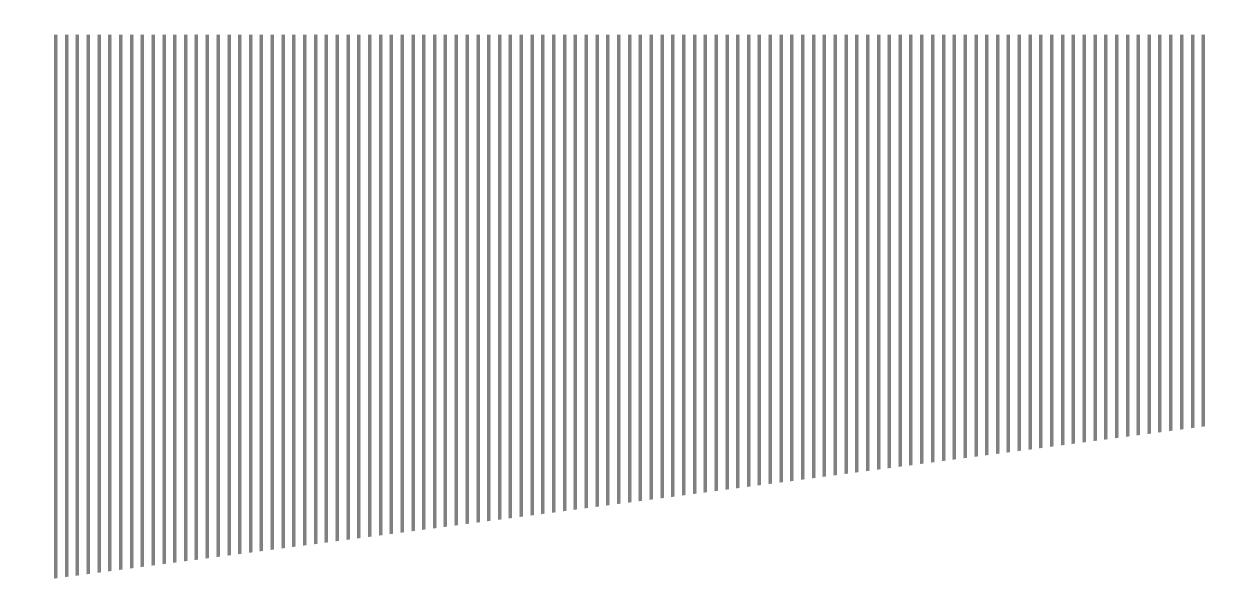
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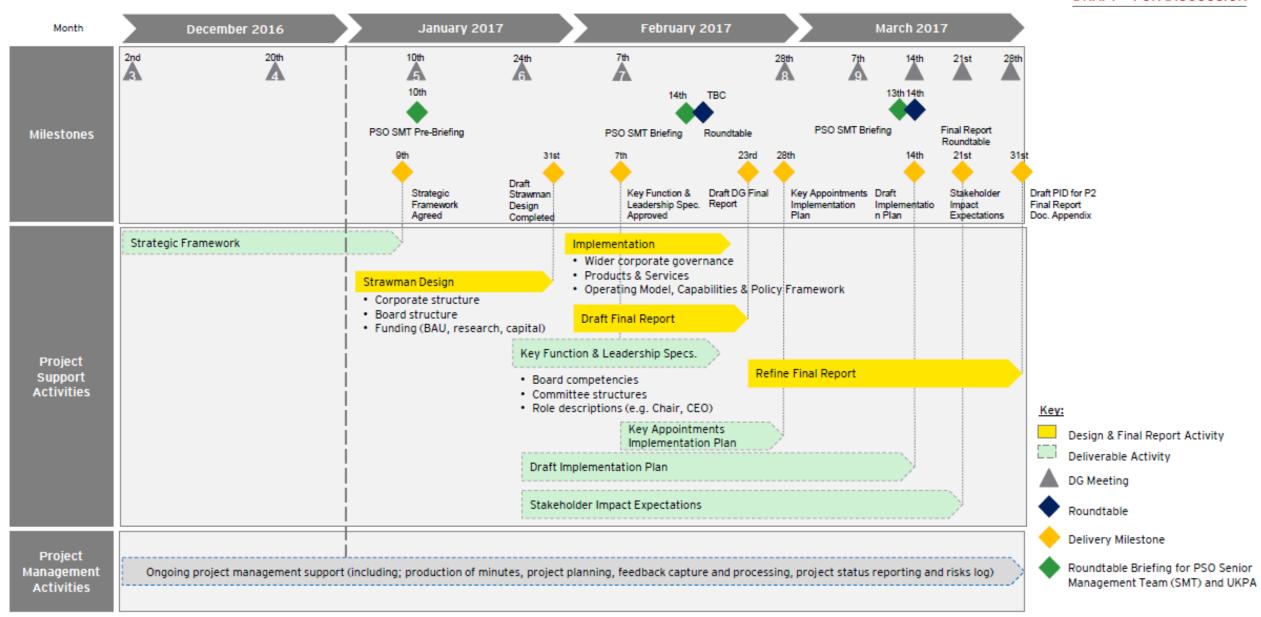
Questions for consideration today:

- 1. Should we change the picture? If so, how?
- 2. Do the words convey what we aspire to be? How could they be better expressed?
- 3. What other aspect of culture, principles and values should we seek to document (and how) at this stage?

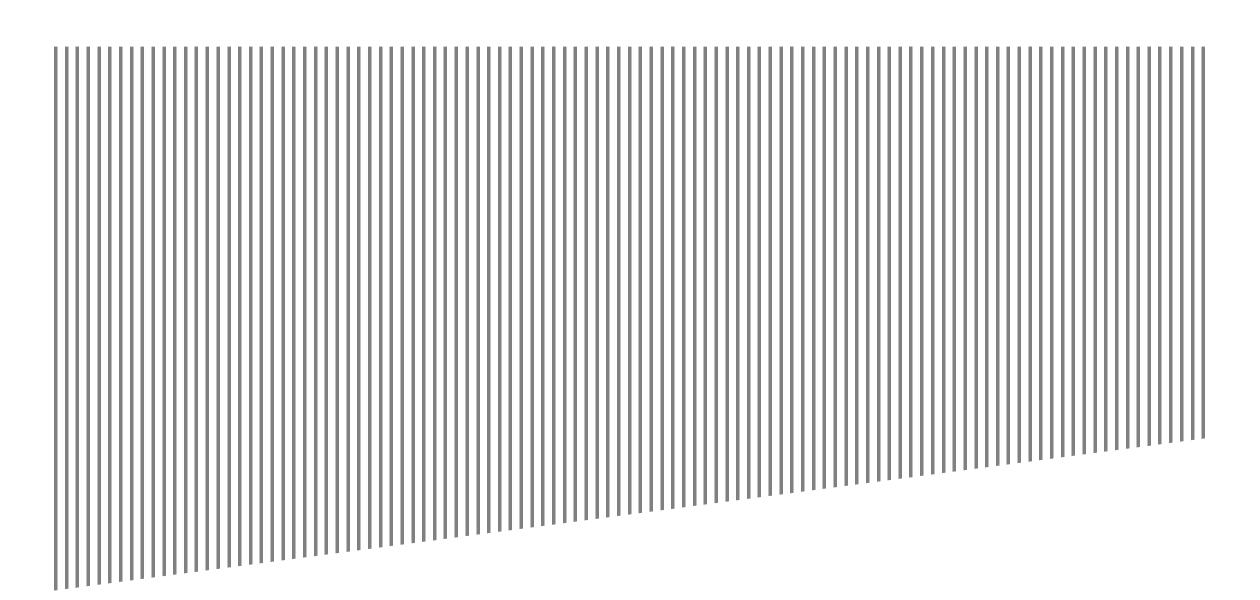


2) PSODG – Project timeline





2) Q&A



Q & A